Late Report Ordinary Meeting Of Council



Late Report - Monday 18 July 2016

IN1 - PANEL CONTRACTS TENDERS - TENDERS 2016/11, 2016/12, 2016/14, 2016/15

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IN1 - Panel Contracts Tenders - Tenders 2016/11, 2016/12, 2016/14, 2016/15

INFRASTRUCTURE

IN1 Panel Contracts Tenders - Tenders 2016/11, 2016/12, 2016/14, 2016/15
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EXECUTIVE SUMMARY

- The purpose of this report is to outline recent renders that were called and assessed for the following:
 - Plant & Equipment Hire (including wet and dry hire of various plant & equipment types) - Tender #2016/11.
 - Trade Services (including carpentry, building, electrical, painting & plumbing) – Tender #2016/12.
 - Minor Works and Services (including concrete works, kerb & gutter, guardrail & line marking) – Tender #2016/14.
 - Supply of Road Making Materials (including road base, concrete etc.) – Tender #2016/15.
- and to recommend their acceptance or rejection.

REPORT

Council has for many years used Panel Contracts and Expression of Interest (EOI) Panels for supply of various goods and services.

These goods and services have included:

- Road Making Materials
- Plant Hire
- Minor Civil Works
- Trade Services
- Bituminous Products.

In recent times the use of some of these Panels have changed, these changes include:

- 1. The use of Local Government Procurement's Contract Bitumen, Emulsions and Asphalt Materials and Services (LGP213) Contract instead of Council's own Contract, and
- 2. The value of expenditure under some of the previous EOI Panels has increased whereby they now should be run in accordance with the Tendering provisions in s55 of the Local Government Act 1993.

As a result, tenders were compiled and advertised seeking tenders to form Panel Contracts for the following goods and services:



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- Plant & Equipment Hire (including wet and dry hire of various plant & equipment types) Tender #2016/11
- Trade Services (including carpentry, building, electrical, painting & plumbing) Tender #2016/12
- Minor Works and Services (including concrete works, kerb & gutter, guardrail & line marking) – Tender #2016/14
- Supply of Road Making Materials (including road base, concrete etc.)
 Tender #2016/15.

Tenders were called, on Tuesday 17 June 2016, and were advertised via:

- Tenderlink (directly and via Council's Website)
- Sydney Morning Herald
- Wollondilly Advertiser
- District Reporter
- The Bush Telegraph.

In addition, Council wrote to suppliers currently under our existing arrangements or who have provided similar services to Council recently.

Tenders closed on Tuesday the 7 June 2016.

A non-compulsory information session was held for prospective tenders for Plant & Equipment Hire on Tuesday the 31 May 2016.

Tenders were received from the following suppliers;

Tender 2016/11 - Plant & Equipment Hire

Tenderers Name		ABN
1. 2. 3. 4. 5. 6. 7. 8. 9.	Wollondilly Excavations Total Drain Cleaning Services Pty Ltd TG Hire Pty Ltd Rollers Australia Stefanutti Constructions Pty Ltd Supreme Earthmoving Pty Ltd Specialised Pavement Services Pty Ltd Sherrin Rentals N & M Bray Excavations Premiair Services Pty Ltd	ABN 54 324 492 083 17 130 467 346 31 122 027 132 50 087 309 091 37 080 041 621 99 125 261 887 46 076 353 887 52 074 173 756 91 509 501 671 19 745 930 428
11.	Picton Hire	85 292 725 081
	Kennards Hire	69 001 740 727
	Kiama Municipal Council	22 379 679 108
	Max Hire Pty Ltd	40 123 987 093
15.	Ledacon Pty Ltd	81 071 918 468



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16.	Sharpe Bros (Aust) Pty Ltd (Hunternet)	59 108 348 929
17.	JR Richards & Sons	34 000 526 385
18.	Leroy Excavations	77 080 532 725
19.	RSEA Pty Ltd	91 094 385 430
20.	Subgrade Civil Pty Ltd	80 947 660 759
21.	Acclaimed Excavations Pty Ltd	83 123 434 391
22.	Brefni Pty Ltd	73 082 718 983
23.	Edscog Pty Ltd	97 002 572 787
24.	Graham Hall Excavations	28 070 821 868
25.	Action Hire	95 091 411 031
26.	Turp's Tippers Pty Ltd	13 111 322 519
27.	Earth Plant Hire Pty Ltd	36 124 187 944
28.	Stabilcorp Pty Ltd	25 162 342 001
29.	Earth Civil Pty Ltd	63 164 366 282
30.	E&B Tipper Hire Pty Ltd	61 118 228 881
31.	Downer EDI Pty Ltd	66 008 709 608
32.	Conplant Hire Pty Ltd	15 000 373 151
33.	Aqua Assets Pty Ltd	32 075 144 419
34.	Allcott Hire Pty Ltd	38 003 418 988
35.	Camden Hire Pty Ltd	61 351 659 098
36.	Allard's Plant Hire Pty Ltd	37 003 717 815
37.	BPB Construction Group Pty Ltd	99 163 736 472
38.	DJK Excavation Pty Ltd	Not provided

Tender 2016/12 - Trade Services

Tenderers Name		ABN
4	Wallandille Flactrical Contaction 9 Color Dt. I td	00 440 440 455
1.	Wollondilly Electrical Contacting & Sales Pty Ltd	20 110 116 455
2.	Ultimate 1 Air Conditioning	53 601 856 366
3.	Stone Electric	25 144 693 498
4.	Ray Lawson Plumbing	14 772 064 532
5.	Pro Asset Painting Maintenance Pty Ltd	46 122 934 034
6.	Michael Duffy Building Services	76 379 688 250
7.	JWG Build & Fix	85 638 257 629
8.	CRG Plumbing	31 167 176 258
9.	Always Welding	60 140 611 963
10.	All Aspects of Plumbing	64 095 607 668
11.	100% Electrical	12 932 533 461
12.	Country Colours	94 801 850 891
13.	Allfitz Constructions	83 260 787 727
14.	GWP Constructions Pty Ltd	79 166 521 599
15.	Funnell's Electrical Pty Ltd	76 169 676 126



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Tender 2016/14 - Minor Works & Services

Tenderers Name		ABN
	5 O' 11 BY 14 1	05 057 000 740
1.	Euro Civil Pty Ltd	85 057 330 748
2.	Ledacon Pty Ltd	81 071 918 468
3.	Combined Concrete Constructions Pty Ltd	68 125 082 242
4.	Workforce Road Services Pty Ltd	36 136 999 374
5.	Downer EDI Works Pty Ltd	66 008 709 608
6.	RBK Pty Ltd	73 105 017 301
7.	Complete Linemarking Solutions Pty Ltd	14 154 443 786
8.	Irwin Fencing Pty Ltd	83 338 059 800
9.	South West Kerbing	81 103 316 725

Tender 2016/15 - Road Making Products

lenderers Name		ABN
1.	Boral Resources (NSW) Pty Ltd	51 000 756 507
2.	Turp's Tippers Pty Ltd	13 111 322 519
3.	MKD Machinery (Mick's Mini Mix)	11 091 313 987
4.	Concrite	86 000 795 166
5.	Picton Sand & Soil Pty Ltd (Earth Civil Pty Ltd)	77 159 282 130

A Tender Assessment Panel was formed to assess the tenders and prepare recommendations for consideration by Council.

The Members of the Tender Assessment Panel and their roles were;

Chair	Justin Nyholm, Manager Works		
Member	Paul Draper, Works Engineer Civil Construction		
Member	Kylie Bartyn, Acting Purchasing Officer		
Advisor	David Emmett, Acting Facilities Maintenance Coordinator		
	(substantive Purchasing Officer)		

The Section Criteria for a tender to be recommended for acceptance by Council and offered subsequent membership on a Panel Contract was based on an assessment that the tender adequately complied with the Conditions of Tendering and had supplied sufficient information for their tender to be assessed.

Generally, the core criteria for all four tenders were:

- Tender lodged on time and in an acceptable manner (Tender Box or tenderlink.com)
- Provision of all Schedules required to be lodged with a tender
- Completion of Pricing Schedules



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- Confirmation of a suitable Workplace Health & Management System in place (legislative requirement for a Person Conducting a Business or Undertaking, PCBU)
- Evidence of appropriate current Insurances.

Whilst all four tenders asked tenderers to provide information regarding any Quality Management Systems they had in place, it was only regarded essential for Tender 2016/15 – Road Making Products, as many of the materials being sought under this Panel Contract need to meet and be certified against a technical specification (i.e. Concrete & Road Base).

As a result of the completed Tender Assessment, Tenders from the following Tenderers were deemed to be complying tenders and are recommended for acceptance:

Tender 2016/11 - Plant & Equipment Hire

Tenderers Name		ABN
1.	Wollondilly Excavations	54 324 492 083
2.	Total Drain Cleaning Services Pty Ltd	17 130 467 346
3.	TG Hire Pty Ltd	31 122 027 132
4.	Rollers Australia	50 087 309 091
5.	Stefanutti Constructions Pty Ltd	37 080 041 621
6.	Supreme Earthmoving Pty Ltd	99 125 261 887
7.	Specialised Pavement Services Pty Ltd	46 076 353 887
8.	Sherrin Rentals	52 074 173 756
9.	N & M Bray Excavations	91 509 501 671
10.	Premiair Services Pty Ltd	19 745 930 428
11.	Picton Hire	85 292 725 081
12.	Kennards Hire	69 001 740 727
13.	Kiama Municipal Council	22 379 679 108
14.	Max Hire Pty Ltd	40 123 987 093
15.	Ledacon Pty Ltd	81 071 918 468
16.	JR Richards & Sons	34 000 526 385
17.	Leroy Excavations	77 080 532 725
18.	RSEA Pty Ltd	91 094 385 430
19.	Subgrade Civil Pty Ltd	80 947 660 759
20.	Acclaimed Excavations Pty Ltd	83 123 434 391
21.	Brefni Pty Ltd	73 082 718 983
22.	Edscog Pty Ltd	97 002 572 787
23.	Graham Hall Excavations	28 070 821 868
24.	Action Hire	95 091 411 031
	Turp's Tippers Pty Ltd	13 111 322 519
26.	Earth Plant Hire Pty Ltd	36 124 187 944
27.	Stabilcorp Pty Ltd	25 162 342 001



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28.	Earth Civil Pty Ltd	63 164 366 282
29.	E&B Tipper Hire Pty Ltd	61 118 228 881
30.	Downer EDI Pty Ltd	66 008 709 608
31.	Conplant Hire Pty Ltd	15 000 373 151
32.	Aqua Assets Pty Ltd	32 075 144 419
33.	Allcott Hire Pty Ltd	38 003 418 988
34.	Camden Hire Pty Ltd	61 351 659 098
35.	Allard's Plant Hire Pty Ltd	37 003 717 815
36.	BPB Construction Group Pty Ltd	99 163 736 472

Tender 2016/12 - Trade Services

Tenderers Name

Tender 2016/14 - Minor Works & Services

Tenderers Name		ABN
1.	Euro Civil Pty Ltd	85 057 330 748
2.	Ledacon Pty Ltd	81 071 918 468
3.	Combined Concrete Constructions Pty Ltd	68 125 082 242
4.	Workforce Road Services Pty Ltd	36 136 999 374
5.	Downer EDI Works Pty Ltd	66 008 709 608
6.	RBK Pty Ltd	73 105 017 301
7.	Complete Linemarking Solutions Pty Ltd	14 154 443 786
8.	Irwin Fencing Pty Ltd	83 338 059 800
9.	South West Kerbing	81 103 316 725



ABN

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Tender 2016/15 - Road Making Products

Tenderers Name		ABN
1.	Boral Resources (NSW) Pty Ltd	51 000 756 507
2.	MKD Machinery (Mick's Mini Mix)	11 091 313 987
3.	Concrite	86 000 795 166
4.	Picton Sand & Soil Pty Ltd (Earth Civil Pty Ltd)	77 159 282 130

As a result of the completed Tender Assessment, Tenders from the following Tenderers were deemed to NOT be complying tenders and are recommended for rejection;

Tender 2016/11 - Plant & Equipment Hire

Tenderers Name		ABN	
1. 2.	DJK Excavation Pty Ltd Sharpe Bros (Aust) Pty Ltd (Hunternet)	Not provided 59 108 348 929	
Tender 2016/12 – Trade Services			
Tend	ABN		
1.	Michael Duffy Building Services	76 379 688 250	
Tender 2016/14 – Minor Works & Services			
Nil			
Tender 2016/15 – Road Making Products			

Tenderers Name ABN

1. Turp's Tippers Pty Ltd 13 111 322 519

CONSULTATION

All consultation with tenderers and prospective tenderers has been managed in accordance with s55 of the Local Government Act 1993.

FINANCIAL IMPLICATIONS

Funding to make purchases for goods and services under the proposed Panel Contracts is allocated in the various Projects and Programmes in Council's Delivery Plan.



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ATTACHMENTS

- Confidential Tender Assessment Report for Tender 2016/11 Plant & Equipment Hire, Tender 2016/12 – Trade Services, Tender 2016/14 – Minor Works & Services, Tender 2016/15 – Road Making Products – June 2016
- 2. Confidential Tender Assessment Matrix Plant and Equipment Hire 2016
- 3. Confidential Tender Assessment Matrix Trade Services 2016
- 4. Confidential Tender Assessment Matrix Minor Works and Services 2016
- 5. Confidential Tender Assessment Matrix Road Making Products 2016

RECOMMENDATION

1. That Council accept the following tenders:

Tender 2016/11 - Plant & Equipment Hire

Tenderers Name		ABN
1.	Wollondilly Excavations	54 324 492 083
2.	Total Drain Cleaning Services Pty Ltd	17 130 467 346
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	Kiama Municipal Council	22 379 679 108
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15.	•	81 071 918 468
16.		34 000 526 385
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Tender 2016/12 - Trade Services

Tenderers Name

Wollondilly Electrical Contacting & Sales Pty Ltd	20 110 116 455
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Funnell's Electrical Pty Ltd	76 169 676 126
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	Ultimate 1 Air Conditioning Stone Electric Ray Lawson Plumbing Pro Asset Painting Maintenance Pty Ltd JWG Build & Fix CRG Plumbing Always Welding All Aspects of Plumbing 100% Electrical Country Colours GWP Constructions Pty Ltd

Tender 2016/14 - Minor Works & Services

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3.	Concrite	86 000 795 166
4.	Picton Sand & Soil Pty Ltd (Earth Civil Pty Ltd)	77 159 282 130

2. That Council reject the following tenders:

Tender 2016/11 - Plant & Equipment Hire

Tenderers Name		ABN
1. 2.	DJK Excavation Pty Ltd Sharpe Bros (Aust) Pty Ltd (Hunternet)	Not provided 59 108 348 929
Tender 2016/12 – Trade Services		
Tenc	lerers Name	ABN
1.	Michael Duffy Building Services	76 379 688 250

Tender 2016/15 - Road Making Products

Tenderers Name

1.	Turp's Tippers Pty Ltd	13 111 322 519

- 3. That Council authorise the General Manager (or his delegate) to execute the Formal Instrument of Agreements for these tenders to create contracts with Council, including the use of the Common Seal of Council.
- 4. That no contract exist between Council and a tenderer until the Formal Instrument of Agreement is Executed by both parties.



ABN